



**Isles of Scilly Steamship Company  
Limited**

**Summary financial statements**

**For the period ended 30 September 2013**

# Isles of Scilly Steamship Company Limited

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# Isles of Scilly Steamship Company Limited

## Director's Report

Turnover for the half year ended 30 September 2013 increased by 16.2% (2012: 2.4% reduction) to £10,256,390 (2012: £8,823,002). This resulted from the cessation of the helicopter service in October 2012, at which point the Group became the sole provider of scheduled passenger services to the Isles of Scilly.

Gross Profit increased by 4.6% (2012: 8.3% reduction) to £2,552,817 (2012: £2,440,743). The improved performance of the Group's Aviation businesses, comprising Skybus and Westward (who operate Land's End Airport) helped offset reduced profit in our Marine activities which were impacted by poor trading in the second quarter at Penzance Dry Dock. Profit before tax at £2,582,105 (2012: £2,491,743) was 3.6% higher than in the previous half year (2012: 9.2% reduction). Lower interest received resulted from the reduction in cash on medium term deposit following the significant Capital investment programme undertaken in 2012/13.

The Group's balance sheet continues to strengthen. Fixed Assets increased by £2,927,950 to £8,670,938 (2012: £5,742,988) following the investment made in extending the operating life of the Group's principal maritime assets and the completion of the new terminal building at Land's End. Cash held at the end of the first half was £3,108,715 (2012: £4,607,772).

### **Outlook**

Trading in the second half of the year is always significantly below the first half levels. Turnover in the second half of the previous year was £3,662,717.

It is planned to complete the final investment of our Land's End Airport improvement programme, the hard surfacing of two of the four runway strips in Spring 2014. This upgrade is subject to a bid to European Regional Development Fund (ERDF) for part funding of the anticipated £2.6M cost.

Jeff Marston  
Chief Executive Officer  
19 December 2013

# Isles of Scilly Steamship Company Limited

## Consolidated profit and loss account

For the period ended 30 September 2013

	6 months to 30 September 2013 £	6 months to 30 September 2012 £	Year to 31 March 2013 £
<b>Turnover</b>	<b>10,256,390</b>	8,823,002	12,485,719
Cost of sales before exceptional items	<b>(7,703,573)</b>	(6,382,259)	(11,443,550)
<b>Gross profit</b>	<b>2,552,817</b>	2,440,743	1,042,169
Other operating income	-	-	31,366
<b>Operating profit before exceptional items</b>	<b>2,552,817</b>	2,440,743	1,073,535
Cost of sales – exceptional items	-	-	(97,977)
<b>Operating profit</b>	<b>2,552,817</b>	2,440,743	975,558
Other interest receivable and similar income	<b>29,288</b>	51,000	94,029
<b>Profit on ordinary activities before taxation</b>	<b>2,582,105</b>	2,491,743	1,069,587
Taxation	<b>(37,148)</b>	(182,264)	2,574
<b>Profit on ordinary activities after taxation and profit for the period</b>	<b>2,544,957</b>	2,309,479	1,072,161
Dividends paid	-	-	(103,474)
<b>Retained profit for the period</b>	<b>2,544,957</b>	2,309,479	968,687
Retained profit brought forward at 1 April 2013	<b>7,771,347</b>	6,802,660	6,802,660
<b>Retained profit carried forward</b>	<b>10,316,304</b>	9,112,139	7,771,347

# Isles of Scilly Steamship Company Limited

## Consolidated balance sheet

As at 30 September 2013

	<b>30 September 2013</b>	30 September 2012	31 March 2013
	£	£	£
<b>Fixed assets</b>			
Intangible assets	<b>29,999</b>	44,999	35,999
Tangible assets	<b>8,640,939</b>	5,697,989	8,582,799
	<u>8,670,938</u>	<u>5,742,988</u>	<u>8,618,798</u>
<b>Current assets</b>			
Stocks	<b>1,144,773</b>	915,592	818,770
Debtors	<b>1,817,226</b>	2,133,155	2,113,754
Cash at bank and in hand	<b>3,108,715</b>	4,607,772	3,621,620
	<u>6,070,714</u>	<u>7,656,519</u>	<u>6,554,144</u>
<b>Creditors: amounts falling due within one year</b>	<b>(2,814,926)</b>	(2,529,946)	(5,829,173)
	<u>3,255,788</u>	<u>5,126,573</u>	<u>724,971</u>
<b>Net current assets</b>			
	<u>3,255,788</u>	<u>5,126,573</u>	<u>724,971</u>
<b>Total assets less current assets</b>	<b>11,926,726</b>	10,869,561	9,343,769
<b>Provisions for liabilities and charges</b>	<b>(317,000)</b>	(464,000)	(279,000)
	<u>11,609,726</u>	<u>10,405,561</u>	<u>9,064,769</u>
<b>Net assets</b>			
	<u>11,609,726</u>	<u>10,405,561</u>	<u>9,064,769</u>
<b>Capital and reserves</b>			
Called up share capital	<b>1,293,422</b>	1,293,422	1,293,422
Profit and loss account	<b>10,316,304</b>	9,112,139	7,771,347
	<u>11,609,726</u>	<u>10,405,561</u>	<u>9,064,769</u>
<b>Shareholders' funds</b>			
	<u>11,609,726</u>	<u>10,405,561</u>	<u>9,064,769</u>

# Isles of Scilly Steamship Company Limited

## Consolidated cash flow statement

For the period ended 30 September 2013

	6 months to 30 September 2013 £	6 months to 30 September 2012 £	Year to 31 March 2013 £
<b>Net cash (outflow)/inflow from operating activities</b>	<b>(53,877)</b>	409,543	2,416,110
<b>Returns on investments and servicing of finance</b>			
Interest received	29,288	67,078	102,387
<b>Net cash inflow from returns on investments and servicing of finance</b>	<b>29,288</b>	67,078	102,387
<b>Taxation</b>			
Corporation tax paid	-	-	(528)
	-	-	(528)
<b>Capital expenditure</b>			
Payments to acquire tangible fixed assets	(490,816)	(623,903)	(3,710,553)
Receipts from sales of tangible fixed assets	2,500	45,530	208,154
Payments to acquire intangible fixed assets	-	-	-
<b>Net cash outflow from capital expenditure</b>	<b>(488,316)</b>	(578,373)	(3,502,399)
<b>Equity dividends paid</b>	<b>-</b>	-	(103,474)
<b>Decrease in cash in the year</b>	<b>(512,905)</b>	(101,752)	(1,087,904)

# Isles of Scilly Steamship Company Limited

## Notes to cash flow statement

### 1. Reconciliation of operating profit to net cash inflow from operating activities

	<b>6 months to 30 September 2013 £</b>	<b>Year to 31 March 2013 £</b>
Operating profit	2,552,817	975,558
Depreciation	432,678	538,106
Amortisation	6,000	12,000
Profit on sale of tangible fixed assets	(1,516)	(148,500)
Decrease/(increase) in stocks	(326,003)	54,024
(Increase)/decrease in debtors	296,528	(851,403)
(Decrease)/increase in creditors	(3,014,381)	1,836,325
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Net cash (outflow)/inflow from operating activities	<b>(53,877)</b>	2,416,110
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### 2. Reconciliation of net cash flow to movement in net funds

	<b>6 months to 30 September 2013 £</b>	<b>Year to 31 March 2013 £</b>
Decrease in cash	(512,905)	(1,087,904)
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<b>Movement in net funds in the year resulting from cash flows</b>	<b>(512,905)</b>	<b>(1,087,904)</b>
Net funds at 1 April 2013	3,621,620	4,709,524
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<b>Net funds at 30 September 2013</b>	<b>3,108,715</b>	3,621,620
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### 3. Analysis of changes in net funds

	At 31 March 2013 £	Cash flow £	At 30 September 2013 £
Cash at bank and in hand	3,621,620	(512,905)	<b>3,108,715</b>
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	3,621,620	(512,905)	<b>3,108,715</b>
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